



# RETAIL TRADE

AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) FRI 31 JULY 1998

## JUNE KEY FIGURES

### TREND ESTIMATES

Turnover at current prices (\$ millions)	<b>May 98</b>	<b>Jun 98</b>	<b>% change</b>
	11 337.7	11 352.0	0.1
	<b>Jun 97</b>	<b>Jun 98</b>	<b>% change</b>
	10 955.9	11 352.0	3.6

### SEASONALLY ADJUSTED ESTIMATES

Turnover at current prices (\$ millions)	<b>May 98</b>	<b>Jun 98</b>	<b>% change</b>
	11 385.7	11 289.1	-0.8
	<b>Jun 97</b>	<b>Jun 98</b>	<b>% change</b>
	10 872.8	11 289.1	3.8
Turnover at constant prices (average 1989-90 prices in \$ millions)	<b>Mar 98 qtr</b>	<b>Jun 98 qtr</b>	<b>% change</b>
	27 922.7	27 874.9	-0.2

## JUNE KEY POINTS

### TREND ESTIMATES

- Growth in the trend estimate of turnover for the Australian Retail and Hospitality/Services series continues to slow with the increase for the months of May and June 1998 being a weak 0.1%.
- Over the three months to June 1998 the trend estimate increased by \$46.4m. Growth in the Hospitality/Services series (\$56.3m), Food retailing (\$19.6m), Other retailing (\$17.0m) and Clothing retailing (\$15.2m) was offset by decreases in Department stores (-\$30.4m) and Household good retailing (-\$25.0m).
- Growth was strongest in Queensland, South Australia and the Northern Territory. New South Wales and Tasmania have both recorded declines.

**TAKE CARE!**  
Trend estimates are revised as new monthly data become available.

### ORIGINAL ESTIMATES

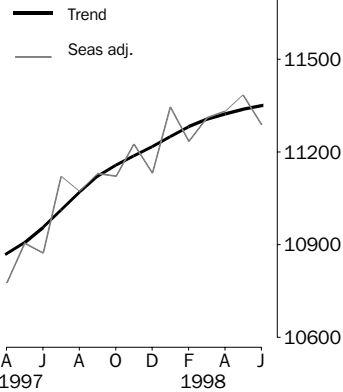
- In original terms, Australian turnover increased by 4.9% in June 1998 over June 1997.
- Chains and other large retailers increased by 6.4% in the same period while smaller retailers increased by 3.2%.

### CONSTANT PRICE ESTIMATES

- In seasonally adjusted constant price terms, the estimate of turnover for June quarter 1998 fell by 0.2% over March quarter 1998.

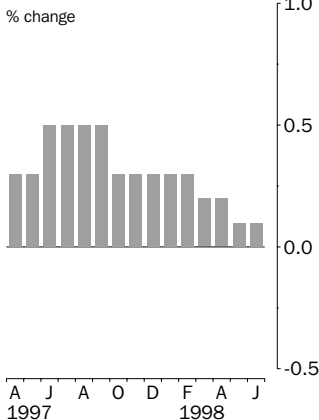
#### Monthly turnover

Current prices



#### Monthly turnover

Trend estimates  
% change



▪ For further information about these and related statistics, contact Bill Powell on 02 6252 6132 . For information about constant price estimates contact Leon Ting on 02 6252 6807 .

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
July 1998	1 September 1998
August 1998	30 September 1998
September 1998	3 November 1998

## CHANGES IN THIS ISSUE

Quarterly constant price data are shown in Tables 14 and 15 of this issue.

## SAMPLING ERRORS

Standard errors for the Australian estimates (original data) for June 1998 contained in this publication are:

<i>DATA SERIES</i>	<i>ESTIMATE</i>	<i>STANDARD ERROR</i>
Level of retail turnover (\$m)	10 717.5	103.6
Change from May to June (\$m)	-490.3	29.4
% change from May to June	-4.4	0.3

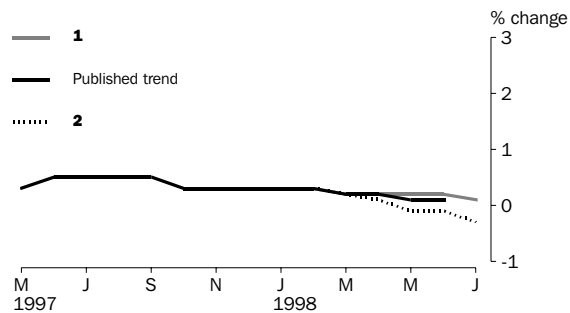
For more information see the Explanatory notes, paragraphs 12–15, or contact Bill Powell on 02 6252 6132 .

## WHAT IF?

The most recent trend estimates published in this release are likely to be revised when next month's seasonally adjusted estimates become available. To assist readers of this publication in analysing retail trends, the effect of two possible scenarios on the previous trend estimates of the percentage change in retail turnover are presented below.

- 1** The July seasonally adjusted estimate of retail turnover is 1.0% higher than the June estimate.
- 2** The July seasonally adjusted estimate of retail turnover is 1.0% lower than the June estimate.

**TAKE CARE!**  
Trend estimates are subject to revision as subsequent data become available. See Explanatory note 9.

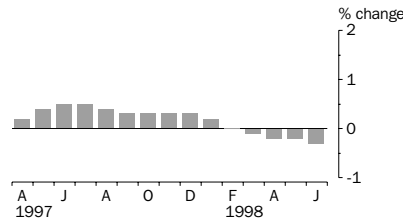


W. McLennan  
Australian Statistician

# STATE TRENDS

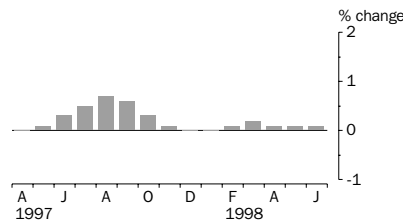
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### NEW SOUTH WALES



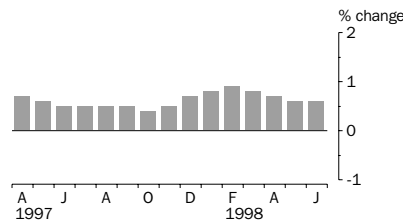
The trend estimate has been in decline for the last four months. The Food and Household good groups and Department stores were the main contributors to this pattern.

### VICTORIA



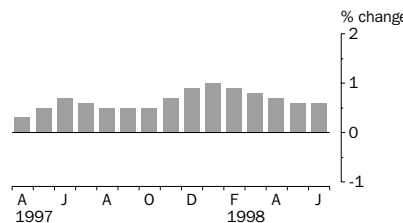
Over the last six months growth has remained weak. The declines recorded by Department stores and the Household good and Recreational good groups influenced this result.

### QUEENSLAND



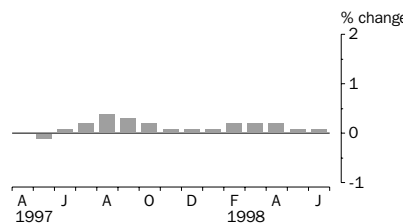
The strong growth shown in the last seven months eased slightly in May and June. The Clothing, Recreational good and Hospitality/Services groups all recorded strong growth.

### SOUTH AUSTRALIA



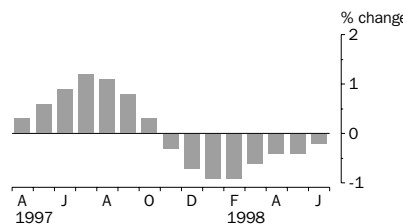
There has been a gradual easing in the growth rate since January 1998. The Clothing, Recreational good and Hospitality/Services groups recorded strong growth over most of this period.

### WESTERN AUSTRALIA



The monthly growth rate has remained flat over the last nine months. Decline in Department stores and the Clothing, Other good and Hospitality/Services groups have impacted the overall result.

### TASMANIA

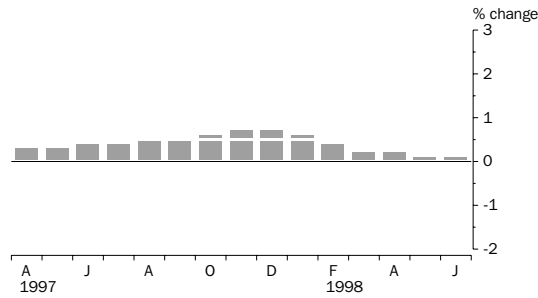


Tasmania has been in decline for the last eight months although there has been an easing in the rate of decline observed over the last four months.

# INDUSTRY TRENDS

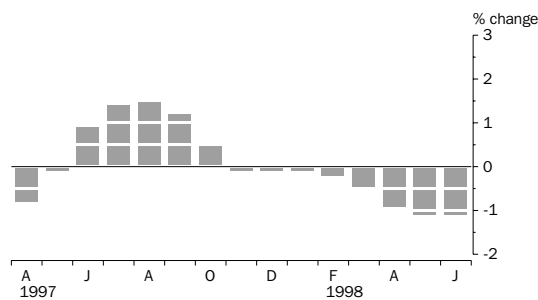
## MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES

### FOOD RETAILING



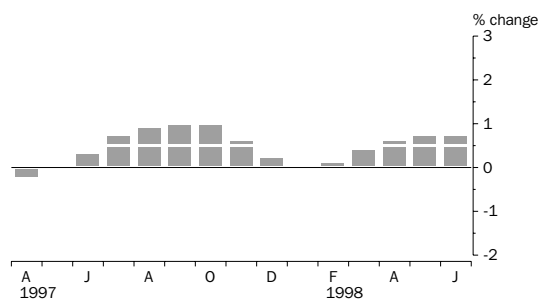
Growth in this industry has eased over the last six months. Declines in New South Wales and more recently, Queensland have offset the growth recorded in the remaining States and Territories.

### DEPARTMENT STORES



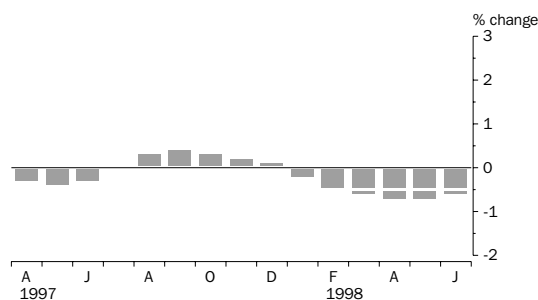
The rate of decline has accelerated over recent months with May and June each recording a fall of 1.1%. The pattern was similar across most States with Queensland and South Australia experiencing the greatest rate of decline.

### CLOTHING AND SOFT GOOD RETAILING



Victoria, Queensland, South Australia and the Northern Territory all recorded growth of 1.5% or more in June, contributing significantly to the strong growth for this industry group. Western Australia was the only State in decline.

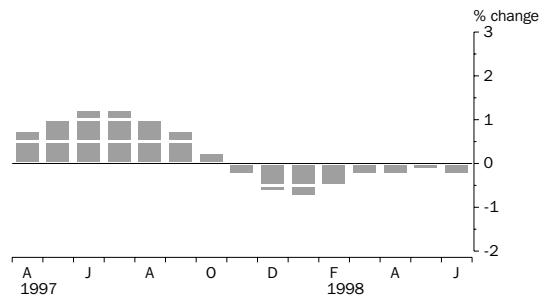
### HOUSEHOLD GOOD RETAILING



This industry group has been in decline for the last six months. Western Australia and Tasmania recorded weak growth with the remaining States in decline.

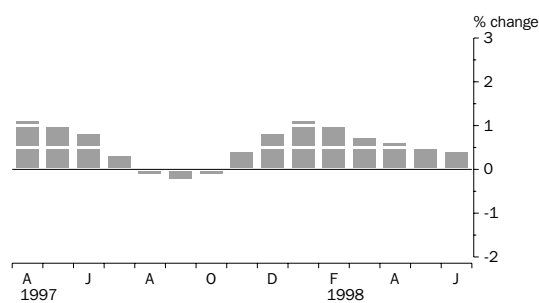
**MONTHLY PERCENTAGE CHANGE IN TREND ESTIMATES**

**RECREATIONAL GOOD RETAILING**



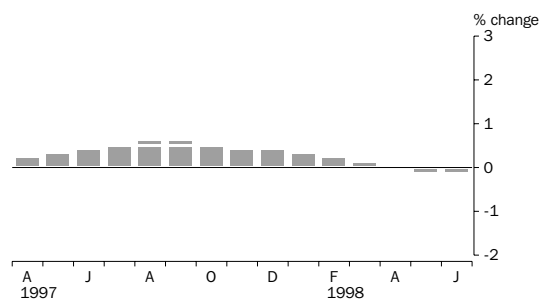
The trend estimate has been in decline for the past eight months. Queensland, South Australia and the Australian Capital Territory have recorded strong growth. However, this has been offset by declines in New South Wales, Victoria and the Northern Territory.

**OTHER RETAILING**



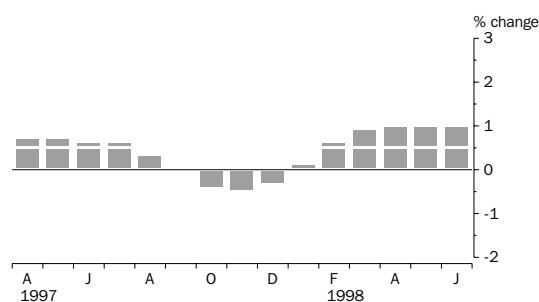
The growth rate has eased in recent months falling from 1.1% in January 1998 to 0.4% in June 1998. Victoria has been the major influence on this result.

**TOTAL RETAIL (excluding Hospitality and Services)**



In recent months, growth in the trend estimate for Total retail (excluding the Hospitality and services group) has been weaker than that observed for Total industries (including the Hospitality and services group) and in fact has been in decline for May and June 1998.

**HOSPITALITY AND SERVICES**



Growth in the trend estimate has been a consistent 1.0% for each of the three months to June 1998. Queensland, South Australia, Northern Territory and the Australian Capital Territory all recorded strong growth. Western Australia was in decline.

## RETAIL TURNOVER, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	4 218.0	849.1	696.9	1 191.7	577.2	1 029.6	1 773.2	10 335.7
May	4 437.3	995.0	758.2	1 274.9	583.6	1 081.4	1 805.4	10 935.7
June	4 140.5	830.4	667.0	1 249.1	570.8	1 009.4	1 752.9	10 220.2
July	4 406.7	971.3	707.6	1 264.9	600.7	1 095.1	1 813.7	10 860.0
August	4 408.8	836.2	647.0	1 236.3	603.4	1 104.5	1 851.8	10 687.9
September	4 323.1	939.3	679.4	1 232.1	627.4	1 108.9	1 804.3	10 714.4
October	4 643.8	977.1	735.7	1 331.2	640.2	1 169.2	1 907.7	11 404.9
November	4 538.7	1 111.5	744.5	1 342.6	662.7	1 186.0	1 905.0	11 491.0
December	5 162.1	1 879.4	1 041.3	1 742.3	941.6	1 638.4	2 172.4	14 577.6
<b>1998</b>								
January	4 765.8	917.4	708.3	1 261.4	622.6	1 077.4	1 883.8	11 236.7
February	4 282.5	716.4	577.6	1 126.4	565.6	1 009.3	1 667.9	9 945.5
March	4 553.2	823.1	655.4	1 227.3	600.7	1 073.6	1 840.6	10 773.8
April	4 543.4	981.0	730.2	1 165.9	584.0	1 105.1	1 858.6	10 968.3
May	4 595.1	981.7	797.1	1 228.8	582.4	1 117.5	1 905.1	11 207.8
June	4 393.5	860.4	740.4	1 231.5	590.0	1 084.3	1 817.4	10 717.5
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	4 334.0	920.9	696.3	1 273.3	629.3	1 105.9	1 817.7	10 777.4
May	4 388.6	966.4	721.4	1 278.1	613.4	1 113.6	1 823.6	10 905.3
June	4 410.8	900.5	682.0	1 284.9	621.1	1 113.1	1 860.4	10 872.8
July	4 441.0	1 059.1	702.4	1 287.6	620.5	1 154.0	1 857.5	11 122.0
August	4 458.4	959.5	709.8	1 281.2	638.9	1 135.1	1 890.5	11 073.5
September	4 474.1	1 048.8	712.4	1 282.6	662.8	1 099.8	1 849.9	11 130.5
October	4 496.2	980.7	722.5	1 288.8	653.4	1 122.1	1 858.3	11 121.9
November	4 532.0	1 021.3	747.5	1 310.3	625.8	1 127.8	1 862.4	11 227.2
December	4 514.6	984.1	736.5	1 295.3	633.9	1 123.2	1 845.5	11 133.2
<b>1998</b>								
January	4 654.8	1 045.7	715.6	1 302.3	648.0	1 159.2	1 821.0	11 346.5
February	4 617.6	977.2	732.0	1 269.8	629.0	1 159.2	1 850.3	11 235.2
March	4 629.6	988.0	727.2	1 288.3	630.4	1 175.4	1 871.1	11 310.0
April	4 587.4	1 028.4	726.2	1 286.7	629.8	1 183.4	1 889.4	11 331.3
May	4 634.1	996.6	776.6	1 254.1	618.2	1 165.2	1 940.9	11 385.7
June	4 643.9	920.7	739.3	1 243.5	639.2	1 184.9	1 917.7	11 289.1
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	4 383.7	958.5	696.9	1 290.1	611.5	1 102.9	1 825.1	10 870.5
May	4 395.9	957.8	697.0	1 284.8	617.5	1 114.5	1 837.5	10 906.7
June	4 411.3	966.7	699.1	1 281.0	625.0	1 122.9	1 849.2	10 955.9
July	4 429.5	980.1	703.8	1 280.8	632.6	1 126.4	1 859.6	11 012.9
August	4 451.4	994.8	710.1	1 284.5	638.9	1 125.8	1 865.8	11 071.2
September	4 475.6	1 006.5	717.4	1 289.8	643.1	1 123.7	1 865.1	11 121.2
October	4 503.7	1 011.2	724.5	1 293.4	644.7	1 123.0	1 858.5	11 159.0
November	4 533.6	1 010.0	728.8	1 295.7	643.6	1 127.1	1 849.5	11 188.4
December	4 564.0	1 008.7	730.3	1 296.6	640.0	1 135.9	1 843.7	11 219.1
<b>1998</b>								
January	4 589.5	1 007.4	730.2	1 294.3	635.6	1 148.0	1 846.0	11 251.0
February	4 607.7	1 005.2	731.3	1 288.4	632.4	1 159.7	1 856.8	11 281.6
March	4 619.0	999.8	734.2	1 280.3	630.9	1 168.2	1 872.9	11 305.6
April	4 626.6	991.2	738.9	1 271.6	629.7	1 174.9	1 891.3	11 324.2
May	4 632.9	980.0	743.9	1 262.7	629.1	1 180.4	1 909.7	11 337.7
June	4 638.6	969.4	749.4	1 255.3	627.9	1 185.2	1 929.2	11 352.0

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER PERCENTAGE CHANGE, By Industry Group(a): All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (% change from preceding month)								
<b>1997</b>								
April	-4.4	-1.0	13.2	-0.4	0.5	4.1	-1.6	-1.1
May	5.2	17.2	8.8	7.0	1.1	5.0	1.8	5.8
June	-6.7	-16.5	-12.0	-2.0	-2.2	-6.7	-2.9	-6.5
July	6.4	17.0	6.1	1.3	5.2	8.5	3.5	6.3
August	0.0	-13.9	-8.6	-2.3	0.4	0.9	2.1	-1.6
September	-1.9	12.3	5.0	-0.3	4.0	0.4	-2.6	0.2
October	7.4	4.0	8.3	8.0	2.0	5.4	5.7	6.4
November	-2.3	13.8	1.2	0.9	3.5	1.4	-0.1	0.8
December	13.7	69.1	39.9	29.8	42.1	38.1	14.0	26.9
<b>1998</b>								
January	-7.7	-51.2	-32.0	-27.6	-33.9	-34.2	-13.3	-22.9
February	-10.1	-21.9	-18.5	-10.7	-9.2	-6.3	-11.5	-11.5
March	6.3	14.9	13.5	9.0	6.2	6.4	10.4	8.3
April	-0.2	19.2	11.4	-5.0	-2.7	2.9	1.0	1.8
May	1.1	0.1	9.2	5.4	-0.3	1.1	2.5	2.2
June	-4.4	-12.4	-7.1	0.2	1.3	-3.0	-4.6	-4.4
SEASONALLY ADJUSTED (% change from preceding month)								
<b>1997</b>								
April	-2.0	-6.7	1.1	-1.2	5.2	2.2	0.8	-0.8
May	1.3	4.9	3.6	0.4	-2.5	0.7	0.3	1.2
June	0.5	-6.8	-5.5	0.5	1.3	0.0	2.0	-0.3
July	0.7	17.6	3.0	0.2	-0.1	3.7	-0.2	2.3
August	0.4	-9.4	1.1	-0.5	3.0	-1.6	1.8	-0.4
September	0.4	9.3	0.4	0.1	3.7	-3.1	-2.1	0.5
October	0.5	-6.5	1.4	0.5	-1.4	2.0	0.5	-0.1
November	0.8	4.1	3.5	1.7	-4.2	0.5	0.2	0.9
December	-0.4	-3.6	-1.5	-1.1	1.3	-0.4	-0.9	-0.8
<b>1998</b>								
January	3.1	6.3	-2.8	0.5	2.2	3.2	-1.3	1.9
February	-0.8	-6.5	2.3	-2.5	-2.9	0.0	1.6	-1.0
March	0.3	1.1	-0.7	1.5	0.2	1.4	1.1	0.7
April	-0.9	4.1	-0.1	-0.1	-0.1	0.7	1.0	0.2
May	1.0	-3.1	6.9	-2.5	-1.8	-1.5	2.7	0.5
June	0.2	-7.6	-4.8	-0.8	3.4	1.7	-1.2	-0.8
TREND ESTIMATES (% change from preceding month)								
<b>1997</b>								
April	0.3	-0.8	-0.2	-0.3	0.7	1.1	0.7	0.3
May	0.3	-0.1	0.0	-0.4	1.0	1.0	0.7	0.3
June	0.4	0.9	0.3	-0.3	1.2	0.8	0.6	0.5
July	0.4	1.4	0.7	0.0	1.2	0.3	0.6	0.5
August	0.5	1.5	0.9	0.3	1.0	-0.1	0.3	0.5
September	0.5	1.2	1.0	0.4	0.7	-0.2	0.0	0.5
October	0.6	0.5	1.0	0.3	0.2	-0.1	-0.4	0.3
November	0.7	-0.1	0.6	0.2	-0.2	0.4	-0.5	0.3
December	0.7	-0.1	0.2	0.1	-0.6	0.8	-0.3	0.3
<b>1998</b>								
January	0.6	-0.1	0.0	-0.2	-0.7	1.1	0.1	0.3
February	0.4	-0.2	0.1	-0.5	-0.5	1.0	0.6	0.3
March	0.2	-0.5	0.4	-0.6	-0.2	0.7	0.9	0.2
April	0.2	-0.9	0.6	-0.7	-0.2	0.6	1.0	0.2
May	0.1	-1.1	0.7	-0.7	-0.1	0.5	1.0	0.1
June	0.1	-1.1	0.7	-0.6	-0.2	0.4	1.0	0.1

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Sub-Group(a): Original

Month	FOOD RETAILING.....				CLOTHING AND SOFT GOOD RETAILING.....			HOUSEHOLD GOOD RETAILING...				
	Super- markets and grocery stores	Takeaway food retailing	Other food retailing	Total	Total Department stores	Clothing retailing	Other clothing related retailing	Total	Furniture and floor covering retailing	Domestic hardware & house- ware retailing	Domestic appliance retailing	Total
\$ MILLION												
<b>1997</b>												
April	2 894.2	622.5	701.3	4 218.0	849.1	486.1	210.8	696.9	264.7	297.4	629.6	1 191.7
May	3 079.5	640.8	716.9	4 437.3	995.0	538.4	219.8	758.2	281.5	300.8	692.5	1 274.9
June	2 841.7	615.1	683.7	4 140.5	830.4	467.6	199.4	667.0	286.7	278.2	684.3	1 249.1
July	3 011.6	630.5	764.6	4 406.7	971.3	490.2	217.4	707.6	299.8	277.9	687.2	1 264.9
August	3 025.1	620.7	762.9	4 408.8	836.2	450.2	196.8	647.0	286.3	283.2	666.8	1 236.3
September	2 953.0	623.2	746.9	4 323.1	939.3	477.4	202.0	679.4	279.8	320.0	632.3	1 232.1
October	3 199.1	644.4	800.3	4 643.8	977.1	508.9	226.8	735.7	327.9	327.2	676.0	1 331.2
November	3 108.2	626.9	803.6	4 538.7	1 111.5	527.3	217.2	744.5	319.0	343.5	680.0	1 342.6
December	3 449.8	683.4	1 029.0	5 162.1	1 879.4	750.8	290.5	1 041.3	321.1	450.7	970.5	1 742.3
<b>1998</b>												
January	3 257.1	656.4	852.3	4 765.8	917.4	482.1	226.2	708.3	300.1	318.5	642.7	1 261.4
February	2 918.3	590.4	773.9	4 282.5	716.4	406.2	171.4	577.6	288.5	284.8	553.1	1 126.4
March	3 114.0	624.7	814.5	4 553.2	823.1	460.2	195.2	655.4	302.0	308.5	616.8	1 227.3
April	3 142.8	583.7	816.9	4 543.4	981.0	524.3	205.9	730.2	286.0	295.8	584.0	1 165.9
May	3 186.7	584.0	824.5	4 595.1	981.7	583.3	213.8	797.1	320.8	297.7	610.3	1 228.8
June	3 039.6	566.9	786.9	4 393.5	860.4	538.7	201.7	740.4	328.5	285.4	617.7	1 231.5
% CHANGE FROM PRECEDING MONTH												
<b>1997</b>												
April	-6.3	-1.3	0.9	-4.4	-1.0	15.8	7.7	13.2	1.8	-5.4	1.2	-0.4
May	6.4	2.9	2.2	5.2	17.2	10.8	4.3	8.8	6.4	1.2	10.0	7.0
June	-7.7	-4.0	-4.6	-6.7	-16.5	-13.2	-9.3	-12.0	1.8	-7.5	-1.2	-2.0
July	6.0	2.5	11.8	6.4	17.0	4.8	9.0	6.1	4.6	-0.1	0.4	1.3
August	0.4	-1.6	-0.2	0.0	-13.9	-8.2	-9.5	-8.6	-4.5	1.9	-3.0	-2.3
September	-2.4	0.4	-2.1	-1.9	12.3	6.0	2.7	5.0	-2.3	13.0	-5.2	-0.3
October	8.3	3.4	7.2	7.4	4.0	6.6	12.3	8.3	17.2	2.3	6.9	8.0
November	-2.8	-2.7	0.4	-2.3	13.8	3.6	-4.3	1.2	-2.7	5.0	0.6	0.9
December	11.0	9.0	28.0	13.7	69.1	42.4	33.7	39.9	0.6	31.2	42.7	29.8
<b>1998</b>												
January	-5.6	-3.9	-17.2	-7.7	-51.2	-35.8	-22.1	-32.0	-6.5	-29.3	-33.8	-27.6
February	-10.4	-10.1	-9.2	-10.1	-21.9	-15.7	-24.2	-18.5	-3.9	-10.6	-13.9	-10.7
March	6.7	5.8	5.2	6.3	14.9	13.3	13.9	13.5	4.7	8.3	11.5	9.0
April	0.9	-6.6	0.3	-0.2	19.2	13.9	5.5	11.4	-5.3	-4.1	-5.3	-5.0
May	1.4	0.0	0.9	1.1	0.1	11.2	3.8	9.2	12.2	0.6	4.5	5.4
June	-4.6	-2.9	-4.6	-4.4	-12.4	-7.6	-5.6	-7.1	2.4	-4.1	1.2	0.2
% CHANGE FROM CORRESPONDING MONTH OF PREVIOUS YEAR												
<b>1997</b>												
April	4.2	-1.5	1.9	2.9	-5.2	-4.1	9.6	-0.3	4.1	5.3	6.1	5.5
May	4.8	2.6	2.8	4.1	3.3	0.4	8.1	2.5	5.9	-1.7	3.1	2.5
June	2.8	3.1	0.5	2.4	-8.6	-5.5	-2.6	-4.6	5.3	-2.8	2.5	1.9
July	5.4	2.5	10.4	5.8	7.0	-3.2	6.8	-0.3	-0.1	-4.9	-2.0	-2.2
August	1.2	0.0	7.9	2.2	-6.0	-4.6	0.3	-3.1	-2.7	-3.2	-0.9	-1.8
September	5.0	4.0	10.7	5.8	12.6	3.0	1.2	2.5	1.5	10.1	2.1	3.9
October	5.0	2.9	11.9	5.8	4.6	0.7	1.2	0.8	6.1	-1.3	2.4	2.4
November	2.4	2.2	10.7	3.8	2.7	5.7	-1.3	3.5	5.5	-1.8	-1.3	0.1
December	5.5	4.3	15.4	7.2	2.3	5.5	-1.8	3.3	8.1	2.5	2.9	3.7
<b>1998</b>												
January	4.9	-0.5	22.9	6.9	9.1	2.7	-2.1	1.1	8.8	1.5	-3.0	0.7
February	3.5	1.7	20.5	5.9	-1.5	8.0	0.2	5.6	8.7	-1.1	-12.9	-5.2
March	0.8	-1.0	17.2	3.1	-4.1	9.6	-0.2	6.5	16.1	-1.9	-0.8	2.6
April	8.6	-6.2	16.5	7.7	15.5	7.9	-2.3	4.8	8.1	-0.5	-7.2	-2.2
May	3.5	-8.9	15.0	3.6	-1.3	8.3	-2.7	5.1	14.0	-1.0	-11.9	-3.6
June	7.0	-7.8	15.1	6.1	3.6	15.2	1.2	11.0	14.6	2.6	-9.7	-1.4

(a) See paragraph 3 of the Explanatory Notes



RETAIL TURNOVER, By Sub-Group(a): **Original** *continued*

Month	RECREATIONAL GOOD RETAILING.....			OTHER RETAILING.....			HOSPITALITY AND SERVICES.....				Total all industries
	<i>News- paper, book and stationery retailing</i>	<i>Other recreational good retailing</i>	Total	<i>Pharma- ceutical cosmetic &amp; toiletry retailing</i>	<i>Other retailing</i>	Total	<i>Hotels and licensed clubs</i>	<i>Cafes and restau- rants</i>	<i>Selected services</i>	Total	
\$ MILLION											
<b>1997</b>											
April	394.0	183.1	577.2	486.6	543.0	1 029.6	1 062.6	535.9	174.7	1 773.2	10 335.7
May	400.5	183.1	583.6	504.6	576.8	1 081.4	1 079.1	545.9	180.4	1 805.4	10 935.7
June	377.1	193.8	570.8	478.8	530.6	1 009.4	1 064.4	513.2	175.3	1 752.9	10 220.2
July	391.1	209.6	600.7	529.1	566.0	1 095.1	1 080.1	549.0	184.6	1 813.7	10 860.0
August	400.4	203.0	603.4	532.2	572.3	1 104.5	1 101.5	569.3	180.9	1 851.8	10 687.9
September	402.7	224.7	627.4	516.4	592.5	1 108.9	1 079.1	548.0	177.2	1 804.3	10 714.4
October	408.2	232.0	640.2	518.5	650.7	1 169.2	1 143.6	577.0	187.1	1 907.7	11 404.9
November	407.9	254.7	662.7	503.2	682.8	1 186.0	1 149.1	573.7	182.2	1 905.0	11 491.0
December	530.2	411.4	941.6	620.3	1 018.1	1 638.4	1 320.5	641.3	210.6	2 172.4	14 577.6
<b>1998</b>											
January	410.9	211.7	622.6	473.4	604.0	1 077.4	1 161.7	547.2	174.9	1 883.8	11 236.7
February	392.2	173.4	565.6	439.7	569.6	1 009.3	1 025.3	478.4	164.2	1 667.9	9 945.5
March	416.9	183.7	600.7	488.4	585.1	1 073.6	1 129.4	537.1	174.1	1 840.6	10 773.8
April	386.5	197.7	584.2	488.9	616.1	1 105.1	1 130.6	542.1	185.9	1 858.6	10 968.3
May	403.6	178.8	582.4	512.9	604.7	1 117.5	1 150.6	574.9	179.6	1 905.1	11 207.8
June	397.4	192.6	590.0	504.7	579.6	1 084.3	1 102.6	538.9	175.9	1 817.4	10 717.5
% CHANGE FROM PRECEDING MONTH											
<b>1997</b>											
April	1.2	-1.0	0.5	7.8	1.0	4.1	-2.9	0.2	1.6	-1.6	-1.1
May	1.6	0.0	1.1	3.7	6.2	5.0	1.6	1.9	3.3	1.8	5.8
June	-5.9	5.8	-2.2	-5.1	-8.0	-6.7	-1.4	-6.0	-2.8	-2.9	-6.5
July	3.7	8.2	5.2	10.5	6.7	8.5	1.5	7.0	5.3	3.5	6.3
August	2.4	-3.2	0.4	0.6	1.1	0.9	2.0	3.7	-2.0	2.1	-1.6
September	0.6	10.7	4.0	-3.0	3.5	0.4	-2.0	-3.8	-2.0	-2.6	0.2
October	1.4	3.3	2.0	0.4	9.8	5.4	6.0	5.3	5.6	5.7	6.4
November	-0.1	9.8	3.5	-3.0	4.9	1.4	0.5	-0.6	-2.7	-0.1	0.8
December	30.0	61.5	42.1	23.3	49.1	38.1	14.9	11.8	15.6	14.0	26.9
<b>1998</b>											
January	-22.5	-48.5	-33.9	-23.7	-40.7	-34.2	-12.0	-14.7	-16.9	-13.3	-22.9
February	-4.6	-18.1	-9.2	-7.1	-5.7	-6.3	-11.7	-12.6	-6.1	-11.5	-11.5
March	6.3	5.9	6.2	11.1	2.7	6.4	10.1	12.3	6.1	10.4	8.3
April	-7.3	7.6	-2.7	0.1	5.3	2.9	0.1	0.9	6.8	1.0	1.8
May	4.4	-9.5	-0.3	4.9	-1.9	1.1	1.8	6.0	-3.4	2.5	2.2
June	-1.5	7.7	1.3	-1.6	-4.1	-3.0	-4.2	-6.3	-2.0	-4.6	-4.4
% CHANGE FROM CORRESPONDING MONTH OF PREVIOUS YEAR											
<b>1997</b>											
April	5.5	2.9	4.7	5.5	16.1	10.8	-0.6	-1.9	-7.4	-1.7	2.3
May	2.8	-0.2	1.8	1.8	14.0	8.0	1.0	2.6	-3.0	1.1	3.5
June	0.4	7.5	2.7	1.7	14.8	8.2	1.7	-1.7	-4.2	0.1	1.0
July	3.2	14.2	6.7	7.3	14.5	10.9	4.3	3.3	-2.9	3.2	4.6
August	1.6	12.5	5.1	7.5	9.9	8.7	3.4	6.5	-1.9	3.8	1.7
September	8.8	20.7	12.8	10.0	14.2	12.2	5.1	6.2	-1.8	4.7	6.7
October	6.8	15.3	9.7	1.9	17.0	9.8	4.4	9.7	-1.5	5.3	5.5
November	3.7	10.7	6.3	-1.7	15.7	7.6	3.1	8.7	0.7	4.5	3.9
December	5.5	8.4	6.7	2.5	16.7	10.9	3.4	8.8	3.1	4.9	5.8
<b>1998</b>											
January	3.4	15.8	7.3	7.6	9.4	8.6	4.4	1.8	-9.9	2.1	5.3
February	3.8	7.2	4.8	4.2	8.0	6.3	3.2	-2.9	2.7	1.3	3.2
March	7.1	-0.7	4.6	8.3	8.9	8.6	3.2	0.4	1.3	2.2	3.1
April	-1.9	7.9	1.2	0.5	13.5	7.3	6.4	1.2	6.4	4.8	6.1
May	0.8	-2.3	-0.2	1.6	4.8	3.3	6.6	5.3	-0.4	5.5	2.5
June	5.4	-0.6	3.4	5.4	9.2	7.4	3.6	5.0	0.4	3.7	4.9

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By State: All series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1997</b>									
April	3 644.1	2 465.2	1 846.3	762.1	1 060.1	254.6	108.5	194.9	10 335.7
May	3 892.6	2 543.5	1 985.6	798.9	1 126.2	263.7	114.6	210.7	10 935.7
June	3 670.7	2 367.9	1 869.6	741.8	1 019.4	244.1	113.8	192.9	10 220.2
July	3 851.1	2 490.5	2 015.3	804.6	1 097.2	259.4	128.4	213.6	10 860.0
August	3 787.2	2 473.0	1 983.9	777.8	1 080.6	255.3	125.9	204.1	10 687.9
September	3 802.2	2 483.2	1 980.3	777.2	1 091.5	255.8	121.9	202.4	10 714.4
October	4 001.7	2 660.6	2 116.1	840.1	1 164.2	278.1	125.9	218.3	11 404.9
November	4 076.4	2 679.9	2 099.4	856.9	1 153.7	283.9	117.5	223.2	11 491.0
December	5 200.1	3 455.3	2 624.8	1 066.7	1 464.4	349.8	133.9	282.6	14 577.6
<b>1998</b>									
January	3 989.1	2 571.5	2 110.4	856.0	1 137.8	260.4	106.8	204.6	11 236.7
February	3 530.9	2 288.3	1 840.3	741.5	1 007.6	245.1	102.6	189.3	9 945.5
March	3 806.7	2 522.0	1 979.9	810.5	1 077.7	258.3	112.8	205.9	10 773.8
April	3 826.7	2 565.1	2 041.1	848.6	1 101.1	257.2	116.9	211.8	10 968.3
May	3 934.5	2 589.8	2 106.2	855.8	1 120.0	259.5	123.1	218.9	11 207.8
June	3 737.0	2 473.1	2 049.2	815.5	1 069.3	245.5	123.1	204.8	10 717.5
SEASONALLY ADJUSTED (\$ million)									
<b>1997</b>									
April	3 807.8	2 534.7	1 969.1	785.4	1 104.7	261.2	114.4	200.1	10 777.4
May	3 892.4	2 528.3	1 992.6	794.7	1 115.6	259.4	114.0	208.3	10 905.3
June	3 887.2	2 529.2	1 971.9	799.2	1 104.6	263.7	114.1	202.8	10 872.8
July	3 965.9	2 572.6	2 044.6	822.8	1 111.3	267.2	117.4	220.2	11 122.0
August	3 909.6	2 588.8	2 029.5	811.2	1 137.0	267.2	117.2	213.1	11 073.5
September	3 967.9	2 605.4	2 013.1	812.6	1 126.8	275.2	119.9	209.7	11 130.5
October	3 926.0	2 595.9	2 044.4	817.9	1 130.8	275.7	120.3	211.0	11 121.9
November	3 947.9	2 642.1	2 072.9	828.3	1 124.1	276.0	117.7	218.0	11 227.2
December	3 984.2	2 592.2	2 026.3	809.9	1 120.2	269.2	117.7	213.6	11 133.2
<b>1998</b>									
January	4 043.4	2 590.3	2 102.5	872.2	1 141.1	259.2	119.5	218.1	11 346.5
February	3 973.9	2 580.8	2 099.8	843.1	1 129.6	269.8	120.3	218.0	11 235.2
March	3 969.6	2 652.4	2 105.1	845.9	1 139.3	265.4	120.2	212.0	11 310.0
April	3 957.8	2 621.0	2 152.5	865.8	1 135.3	261.3	123.3	214.2	11 331.3
May	3 985.2	2 630.2	2 160.1	867.7	1 137.2	260.4	124.1	220.9	11 385.7
June	3 946.5	2 598.4	2 136.1	869.2	1 141.0	262.0	121.6	214.1	11 289.1
TREND ESTIMATES (\$ million)									
<b>1997</b>									
April	3 863.6	2 542.4	1 979.3	793.3	1 114.9	260.2	113.8	203.0	10 870.5
May	3 879.2	2 544.3	1 990.5	797.2	1 114.3	261.7	114.4	205.1	10 906.7
June	3 898.3	2 551.2	2 001.3	802.7	1 114.9	264.1	115.4	208.0	10 955.9
July	3 916.2	2 564.9	2 011.9	807.8	1 117.6	267.2	116.6	210.7	11 012.9
August	3 931.7	2 582.4	2 022.7	811.9	1 122.1	270.3	117.7	212.5	11 071.2
September	3 945.4	2 597.1	2 032.7	815.9	1 125.7	272.4	118.4	213.5	11 121.2
October	3 957.5	2 605.3	2 041.9	820.3	1 127.9	273.1	118.8	214.2	11 159.0
November	3 969.0	2 607.1	2 051.8	825.8	1 129.0	272.3	118.9	214.7	11 188.4
December	3 980.1	2 606.7	2 065.1	832.9	1 129.8	270.2	119.0	215.2	11 219.1
<b>1998</b>									
January	3 986.7	2 607.3	2 082.1	841.0	1 131.0	267.7	119.4	215.7	11 251.0
February	3 986.9	2 610.3	2 100.9	848.7	1 133.2	265.4	120.2	216.1	11 281.6
March	3 981.5	2 614.4	2 118.0	855.2	1 135.5	263.8	121.1	216.0	11 305.6
April	3 973.6	2 618.1	2 133.6	861.0	1 137.3	262.7	122.0	215.9	11 324.2
May	3 965.3	2 619.8	2 147.0	866.3	1 139.0	261.7	122.8	215.9	11 337.7
June	3 954.8	2 622.4	2 160.9	871.7	1 140.4	261.3	123.4	216.1	11 352.0

## RETAIL TURNOVER PERCENTAGE CHANGE, By State: All series

Month	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (% change from preceding month)									
<b>1997</b>									
April	-2.6	0.2	-1.1	0.0	-0.7	1.0	3.3	1.0	-1.1
May	6.8	3.2	7.5	4.8	6.2	3.6	5.6	8.1	5.8
June	-5.7	-6.9	-5.8	-7.1	-9.5	-7.4	-0.7	-8.4	-6.5
July	4.9	5.2	7.8	8.5	7.6	6.3	12.8	10.7	6.3
August	-1.7	-0.7	-1.6	-3.3	-1.5	-1.6	-2.0	-4.4	-1.6
September	0.4	0.4	-0.2	-0.1	1.0	0.2	-3.1	-0.8	0.2
October	5.2	7.1	6.9	8.1	6.7	8.7	3.3	7.9	6.4
November	1.9	0.7	-0.8	2.0	-0.9	2.1	-6.7	2.3	0.8
December	27.6	28.9	25.0	24.5	26.9	23.2	14.0	26.6	26.9
<b>1998</b>									
January	-23.3	-25.6	-19.6	-19.8	-22.3	-25.5	-20.2	-27.6	-22.9
February	-11.5	-11.0	-12.8	-13.4	-11.4	-5.9	-4.0	-7.5	-11.5
March	7.8	10.2	7.6	9.3	7.0	5.4	10.0	8.8	8.3
April	0.5	1.7	3.1	4.7	2.2	-0.4	3.6	2.8	1.8
May	2.8	1.0	3.2	0.9	1.7	0.9	5.3	3.4	2.2
June	-5.0	-4.5	-2.7	-4.7	-4.5	-5.4	0.0	-6.4	-4.4
SEASONALLY ADJUSTED (% change from preceding month)									
<b>1997</b>									
April	-1.2	-1.0	-0.3	-0.7	-1.3	0.2	1.6	2.2	-0.8
May	2.2	-0.3	1.2	1.2	1.0	-0.7	-0.3	4.1	1.2
June	-0.1	0.0	-1.0	0.6	-1.0	1.7	0.1	-2.7	-0.3
July	2.0	1.7	3.7	2.9	0.6	1.3	2.9	8.6	2.3
August	-1.4	0.6	-0.7	-1.4	2.3	0.0	-0.2	-3.2	-0.4
September	1.5	0.6	-0.8	0.2	-0.9	3.0	2.3	-1.6	0.5
October	-1.1	-0.4	1.6	0.7	0.4	0.2	0.3	0.6	-0.1
November	0.6	1.8	1.4	1.3	-0.6	0.1	-2.1	3.3	0.9
December	0.9	-1.9	-2.2	-2.2	-0.4	-2.5	0.0	-2.0	-0.8
<b>1998</b>									
January	1.5	-0.1	3.8	7.7	1.9	-3.7	1.6	2.1	1.9
February	-1.7	-0.4	-0.1	-3.3	-1.0	4.1	0.6	0.0	-1.0
March	-0.1	2.8	0.3	0.3	0.9	-1.6	0.0	-2.8	0.7
April	-0.3	-1.2	2.3	2.4	-0.4	-1.6	2.5	1.0	0.2
May	0.7	0.3	0.4	0.2	0.2	-0.3	0.7	3.1	0.5
June	-1.0	-1.2	-1.1	0.2	0.3	0.6	-2.0	-3.1	-0.8
TREND ESTIMATES (% change from preceding month)									
<b>1997</b>									
April	0.2	0.0	0.7	0.3	0.0	0.3	0.1	0.5	0.3
May	0.4	0.1	0.6	0.5	-0.1	0.6	0.5	1.0	0.3
June	0.5	0.3	0.5	0.7	0.1	0.9	0.9	1.4	0.5
July	0.5	0.5	0.5	0.6	0.2	1.2	1.0	1.3	0.5
August	0.4	0.7	0.5	0.5	0.4	1.1	0.9	0.9	0.5
September	0.3	0.6	0.5	0.5	0.3	0.8	0.7	0.5	0.5
October	0.3	0.3	0.4	0.5	0.2	0.3	0.3	0.3	0.3
November	0.3	0.1	0.5	0.7	0.1	-0.3	0.1	0.2	0.3
December	0.3	0.0	0.7	0.9	0.1	-0.7	0.1	0.2	0.3
<b>1998</b>									
January	0.2	0.0	0.8	1.0	0.1	-0.9	0.4	0.2	0.3
February	0.0	0.1	0.9	0.9	0.2	-0.9	0.6	0.1	0.3
March	-0.1	0.2	0.8	0.8	0.2	-0.6	0.8	0.0	0.2
April	-0.2	0.1	0.7	0.7	0.2	-0.4	0.7	0.0	0.2
May	-0.2	0.1	0.6	0.6	0.1	-0.4	0.6	0.0	0.1
June	-0.3	0.1	0.6	0.6	0.1	-0.2	0.5	0.1	0.1

## RETAIL TURNOVER, By Industry Group(a)—New South Wales: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	1 417.1	281.7	268.3	402.1	201.1	351.7	722.1	3 644.1
May	1 485.9	337.5	300.7	455.7	211.1	362.7	739.0	3 892.6
June	1 386.3	287.2	267.5	442.9	209.8	352.3	724.9	3 670.7
July	1 480.2	341.4	278.4	436.7	214.7	372.0	727.8	3 851.1
August	1 497.7	281.5	250.9	411.3	211.7	373.8	760.5	3 787.2
September	1 469.0	320.6	260.5	413.8	223.2	375.4	739.6	3 802.2
October	1 568.5	332.0	272.9	424.1	216.9	411.5	775.8	4 001.7
November	1 544.9	382.1	278.4	417.5	232.7	434.9	785.9	4 076.4
December	1 763.3	658.3	410.4	570.6	319.4	598.0	880.1	5 200.1
<b>1998</b>								
January	1 608.4	321.2	264.9	419.2	213.9	375.4	786.0	3 989.1
February	1 445.6	237.1	213.3	384.5	203.3	357.8	689.2	3 530.9
March	1 527.2	278.7	236.0	432.5	219.5	362.2	750.6	3 806.7
April	1 493.8	335.7	265.9	398.2	208.0	380.1	744.9	3 826.7
May	1 499.2	348.4	304.1	424.2	207.7	378.1	772.8	3 934.5
June	1 444.2	286.4	265.8	422.0	210.0	369.5	739.1	3 737.0
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	1 455.1	314.7	271.6	440.6	219.6	378.3	727.8	3 807.8
May	1 481.5	327.9	283.2	452.9	221.2	384.7	741.0	3 892.4
June	1 464.5	314.2	274.8	455.6	223.7	389.0	765.4	3 887.2
July	1 512.0	364.5	279.8	446.9	214.0	400.5	748.2	3 965.9
August	1 505.2	328.1	276.4	438.9	211.6	385.2	764.2	3 909.6
September	1 537.5	358.4	275.1	427.1	229.9	374.6	765.4	3 967.9
October	1 517.4	336.8	272.8	415.0	225.2	398.1	760.6	3 926.0
November	1 526.7	347.2	280.8	399.3	216.2	410.3	767.4	3 947.9
December	1 539.2	337.0	284.4	413.7	232.8	406.2	770.8	3 984.2
<b>1998</b>								
January	1 568.6	366.8	267.6	444.7	238.7	396.2	761.0	4 043.4
February	1 560.5	325.7	265.1	434.7	224.0	405.0	758.9	3 973.9
March	1 550.9	336.5	259.6	452.7	220.0	394.1	755.7	3 969.6
April	1 506.0	360.1	266.5	436.3	229.3	405.6	754.0	3 957.8
May	1 510.5	354.3	295.3	427.7	216.6	407.2	773.6	3 985.2
June	1 532.8	312.0	267.4	425.2	226.2	406.8	776.2	3 946.5
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	1 469.7	326.8	275.6	452.3	219.0	381.3	738.8	3 863.6
May	1 477.5	327.6	275.6	451.7	218.7	384.5	743.8	3 879.2
June	1 487.0	331.5	276.1	448.8	218.7	386.5	749.7	3 898.3
July	1 497.1	336.4	276.9	442.9	218.8	388.2	755.9	3 916.2
August	1 507.8	341.5	277.5	434.4	219.5	390.0	760.9	3 931.7
September	1 518.6	345.3	277.8	425.4	221.3	392.6	764.3	3 945.4
October	1 529.6	346.4	277.6	418.6	223.8	395.7	765.8	3 957.5
November	1 539.5	345.4	276.0	417.3	226.5	398.8	765.5	3 969.0
December	1 546.5	344.9	273.6	421.6	228.3	401.2	763.9	3 980.1
<b>1998</b>								
January	1 548.8	345.1	271.1	428.8	228.5	402.4	761.9	3 986.7
February	1 546.4	345.3	269.7	435.2	227.3	402.5	760.6	3 986.9
March	1 540.3	344.5	269.6	438.2	225.9	402.2	760.9	3 981.5
April	1 532.4	342.6	270.8	437.9	224.3	402.9	762.7	3 973.6
May	1 524.9	339.6	272.6	435.9	223.1	404.1	765.4	3 965.3
June	1 518.2	336.3	274.5	432.1	221.5	405.8	768.6	3 954.8

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—Victoria: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	1 053.7	212.6	173.4	325.2	147.0	242.5	310.7	2 465.2
May	1 104.6	241.0	169.8	327.6	141.1	254.6	304.8	2 543.5
June	1 028.5	200.4	147.1	333.1	134.8	235.7	288.4	2 367.9
July	1 069.4	226.3	164.2	331.5	139.6	254.5	305.0	2 490.5
August	1 069.6	198.2	148.1	336.8	144.1	268.7	307.6	2 473.0
September	1 047.4	226.6	154.5	325.6	151.8	272.5	304.9	2 483.2
October	1 124.7	232.6	168.7	372.2	162.6	271.4	328.4	2 660.6
November	1 101.1	272.3	178.6	373.3	169.4	264.6	320.6	2 679.9
December	1 256.5	465.3	245.5	482.2	250.5	383.4	371.9	3 455.3
<b>1998</b>								
January	1 128.9	214.2	155.6	320.1	158.6	254.7	339.4	2 571.5
February	1 022.6	174.2	134.6	280.6	142.7	236.5	297.0	2 288.3
March	1 085.9	208.9	163.8	300.6	150.8	272.9	339.1	2 522.0
April	1 079.1	246.6	189.2	288.6	139.6	281.7	340.2	2 565.1
May	1 093.9	238.9	198.6	304.9	137.6	271.5	344.5	2 589.8
June	1 054.9	211.7	183.6	298.0	135.8	264.8	324.3	2 473.1
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	1 074.2	220.9	158.7	344.5	162.2	258.9	315.3	2 534.7
May	1 084.7	233.8	157.8	336.2	148.6	259.0	308.2	2 528.3
June	1 104.1	211.7	155.6	339.4	150.9	264.3	303.2	2 529.2
July	1 090.4	253.3	161.7	336.2	147.5	269.4	314.1	2 572.6
August	1 093.0	229.3	168.3	346.2	155.8	273.8	322.5	2 588.8
September	1 089.4	252.5	169.0	341.1	162.2	285.5	305.8	2 605.4
October	1 086.4	241.1	168.7	356.3	164.3	253.4	325.6	2 595.9
November	1 111.4	253.8	181.0	374.8	159.6	247.1	314.4	2 642.1
December	1 090.6	241.7	171.0	362.9	163.0	252.6	310.4	2 592.2
<b>1998</b>								
January	1 088.3	249.5	155.3	318.3	159.6	288.4	330.9	2 590.3
February	1 087.3	240.9	174.0	313.1	158.7	275.9	330.9	2 580.8
March	1 109.6	248.0	177.8	316.7	164.1	295.8	340.4	2 652.4
April	1 078.7	244.6	176.7	317.5	155.0	304.7	343.8	2 621.0
May	1 102.2	241.3	189.7	317.4	148.7	277.1	353.8	2 630.2
June	1 117.3	223.9	186.4	300.3	145.8	290.6	334.1	2 598.4
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	1 084.8	230.6	157.1	339.8	148.2	258.5	314.5	2 542.4
May	1 087.8	229.4	158.2	338.5	148.8	262.7	312.8	2 544.3
June	1 090.2	230.9	159.9	338.3	150.3	267.0	311.8	2 551.2
July	1 092.2	234.5	162.8	341.0	152.7	269.2	312.0	2 564.9
August	1 093.9	239.2	166.1	346.4	155.7	268.7	313.0	2 582.4
September	1 094.2	243.5	168.9	352.2	158.7	266.0	314.3	2 597.1
October	1 094.1	246.3	170.4	355.3	161.0	262.7	315.8	2 605.3
November	1 093.9	247.3	170.5	353.5	162.2	262.1	317.6	2 607.1
December	1 093.5	247.5	169.9	346.8	162.5	265.5	321.0	2 606.7
<b>1998</b>								
January	1 093.1	246.9	170.1	336.9	161.7	272.5	326.1	2 607.3
February	1 093.1	245.8	172.0	326.4	159.9	280.8	332.3	2 610.3
March	1 094.5	243.8	175.3	318.0	157.6	287.6	337.7	2 614.4
April	1 097.2	241.2	179.3	312.2	154.9	291.4	341.9	2 618.1
May	1 100.6	237.9	183.2	308.0	152.0	293.3	344.9	2 619.8
June	1 105.4	235.1	187.2	305.9	149.0	293.3	346.5	2 622.4

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—Queensland: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	750.6	135.4	115.0	167.7	104.2	213.0	360.4	1 846.3
May	795.2	161.5	139.2	180.1	105.4	228.6	375.5	1 985.6
June	751.1	136.5	125.0	174.9	107.9	211.3	362.9	1 869.6
July	801.6	158.2	132.2	180.1	117.7	233.2	392.3	2 015.3
August	794.3	142.8	130.0	172.0	124.3	227.0	393.6	1 983.9
September	773.4	163.3	147.7	173.4	125.7	221.1	375.7	1 980.3
October	833.5	164.0	159.6	189.8	129.2	229.6	410.4	2 116.1
November	802.8	182.4	154.8	196.6	125.3	228.6	408.8	2 099.4
December	900.3	309.6	204.0	249.2	174.6	306.5	480.6	2 624.8
<b>1998</b>								
January	877.7	153.2	157.6	188.0	125.1	208.0	400.7	2 110.4
February	784.4	116.1	125.3	168.7	103.5	196.9	345.6	1 840.3
March	841.4	129.0	133.8	172.6	106.8	208.5	387.7	1 979.9
April	847.3	153.1	141.1	167.2	116.2	210.6	405.5	2 041.1
May	868.8	155.2	154.9	177.2	116.4	224.3	409.5	2 106.2
June	820.1	143.2	160.4	181.4	124.2	220.2	399.7	2 049.2
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	772.8	155.6	123.7	182.4	113.9	239.2	381.6	1 969.1
May	779.4	160.1	137.6	182.1	112.9	233.3	387.2	1 992.6
June	788.3	144.2	128.8	180.1	116.4	226.4	387.7	1 971.9
July	792.5	180.1	135.6	183.2	123.4	239.9	390.0	2 044.6
August	799.3	158.2	137.2	179.9	133.6	230.3	391.0	2 029.5
September	784.8	171.7	142.3	178.3	137.2	215.0	383.9	2 013.1
October	799.6	158.4	148.9	187.5	133.9	217.1	398.9	2 044.4
November	815.8	166.2	151.4	192.2	121.9	224.6	400.8	2 072.9
December	814.9	165.3	146.2	184.0	109.8	216.8	389.4	2 026.3
<b>1998</b>								
January	855.8	167.3	158.5	192.3	122.1	223.8	382.8	2 102.5
February	854.9	158.8	160.0	188.4	114.9	228.3	394.4	2 099.8
March	861.4	161.5	153.6	179.2	114.8	223.9	410.6	2 105.1
April	854.3	169.6	151.4	192.4	127.1	233.8	424.0	2 152.5
May	875.8	161.6	155.3	182.8	122.5	234.9	427.2	2 160.1
June	851.9	149.7	163.6	182.4	132.3	232.2	427.0	2 136.1
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	786.0	160.4	127.1	182.5	112.7	231.7	381.9	1 979.3
May	785.5	159.8	129.0	181.5	116.2	232.7	386.0	1 990.5
June	786.0	160.4	132.0	180.9	120.8	232.3	388.0	2 001.3
July	787.4	161.9	135.6	180.9	125.6	230.2	389.6	2 011.9
August	790.4	163.7	139.0	181.7	129.3	226.8	391.2	2 022.7
September	795.6	165.2	142.5	183.4	130.5	223.3	392.0	2 032.7
October	803.6	165.6	146.3	185.3	128.6	220.7	391.7	2 041.9
November	814.2	165.0	149.9	187.1	124.6	219.7	391.2	2 051.8
December	826.8	164.2	152.7	188.1	120.4	220.5	392.0	2 065.1
<b>1998</b>								
January	839.5	163.9	154.2	188.1	117.8	222.9	395.1	2 082.1
February	850.5	163.8	155.0	187.5	117.5	225.8	400.5	2 100.9
March	859.3	163.7	155.3	186.7	118.6	228.4	407.5	2 118.0
April	866.3	163.8	155.2	185.9	120.1	230.9	414.9	2 133.6
May	871.6	163.5	155.0	185.2	122.1	232.9	422.2	2 147.0
June	863.9	157.6	158.1	183.6	127.8	234.0	429.4	2 160.9

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—South Australia: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	331.2	86.2	45.3	73.3	32.6	65.0	128.4	762.1
May	344.6	96.2	45.3	77.2	32.0	71.3	132.4	798.9
June	320.2	80.0	40.7	74.9	29.6	63.9	132.5	741.8
July	355.0	97.9	45.8	83.1	31.6	67.4	123.7	804.6
August	349.6	80.5	38.7	83.7	32.0	65.9	127.5	777.8
September	348.9	84.8	38.8	84.5	33.2	65.8	121.1	777.2
October	370.4	92.0	46.3	94.3	34.6	76.0	126.5	840.1
November	365.4	105.6	45.6	95.5	36.6	79.1	129.0	856.9
December	418.2	160.5	58.3	121.3	52.5	107.7	148.4	1 066.7
<b>1998</b>								
January	396.1	93.8	45.3	94.2	33.4	77.0	116.1	856.0
February	344.9	76.0	33.0	81.9	29.1	69.3	107.4	741.5
March	373.6	78.4	42.9	85.2	34.2	75.8	120.4	810.5
April	385.7	91.6	49.7	81.6	31.8	80.9	127.3	848.6
May	381.2	86.6	50.0	89.3	31.7	86.1	131.0	855.8
June	365.4	80.0	46.6	89.8	32.5	76.8	124.3	815.5
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	339.9	91.0	40.7	75.6	34.4	68.5	135.3	785.4
May	338.8	94.1	42.1	79.7	33.8	69.4	136.8	794.7
June	344.8	89.4	41.7	76.1	34.0	68.2	145.0	799.2
July	355.5	101.5	46.8	84.0	33.2	69.3	132.4	822.8
August	356.4	91.3	43.3	85.0	35.3	66.9	133.1	811.2
September	362.9	94.6	42.2	87.3	35.1	66.3	124.2	812.6
October	355.5	92.4	45.5	92.5	34.8	74.5	122.6	817.9
November	360.4	96.3	45.3	91.7	34.2	77.7	122.7	828.3
December	357.5	85.9	40.7	92.4	33.5	81.2	118.6	809.9
<b>1998</b>								
January	395.0	108.0	46.5	98.1	33.5	80.9	110.3	872.2
February	375.9	102.8	42.9	94.7	32.7	78.7	115.4	843.1
March	379.1	92.2	46.3	86.4	36.3	81.7	123.9	845.9
April	386.2	94.1	46.7	88.7	33.6	84.8	131.9	865.8
May	383.6	88.2	48.0	92.6	34.3	85.1	135.8	867.7
June	389.8	87.6	47.2	90.2	36.3	81.4	136.8	869.2
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	344.5	93.1	40.6	76.6	33.4	67.4	137.8	793.3
May	345.3	93.3	41.8	77.8	33.6	67.9	137.7	797.2
June	347.6	93.8	42.9	79.8	34.0	67.9	136.8	802.7
July	350.5	94.0	43.7	82.3	34.4	68.1	134.8	807.8
August	353.8	93.8	44.1	85.0	34.6	68.9	131.7	811.9
September	357.2	93.7	44.2	88.1	34.6	70.7	127.5	815.9
October	360.7	94.2	44.0	90.9	34.5	73.2	122.9	820.3
November	364.6	95.3	43.9	92.8	34.2	76.0	119.0	825.8
December	369.3	96.7	43.9	93.7	33.9	78.5	116.8	832.9
<b>1998</b>								
January	374.3	97.7	44.3	93.5	33.8	80.4	117.1	841.0
February	378.8	97.4	44.9	92.6	33.9	81.6	119.6	848.7
March	382.3	95.9	45.6	91.5	34.2	82.2	123.6	855.2
April	384.7	93.7	46.4	90.7	34.6	82.8	128.1	861.0
May	386.6	91.2	47.1	90.1	34.9	83.3	132.5	866.3
June	387.9	89.1	47.8	89.6	35.3	83.6	136.6	871.7

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—Western Australia: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	426.1	88.5	59.0	165.0	58.2	101.4	161.8	1 060.1
May	454.4	107.0	65.2	174.2	59.1	103.2	163.1	1 126.2
June	417.5	81.2	53.2	163.1	55.3	91.2	157.9	1 019.4
July	445.1	95.3	50.2	167.8	59.6	105.8	173.4	1 097.2
August	445.8	87.5	45.2	170.2	56.3	103.7	171.8	1 080.6
September	437.8	94.7	44.3	173.5	57.7	111.6	171.9	1 091.5
October	478.5	104.8	53.8	182.4	60.4	113.1	171.1	1 164.2
November	464.4	110.3	50.8	190.3	60.2	109.4	168.3	1 153.7
December	546.4	188.3	70.6	227.9	86.5	151.7	193.1	1 464.4
<b>1998</b>								
January	503.8	87.6	54.0	184.5	56.4	96.4	155.0	1 137.8
February	451.5	72.9	42.6	156.5	52.1	87.0	145.0	1 007.6
March	475.8	83.4	48.1	176.8	51.9	88.5	153.2	1 077.7
April	488.4	101.7	48.7	171.9	54.7	87.0	148.7	1 101.1
May	497.4	100.5	52.2	172.5	54.4	90.4	152.5	1 120.0
June	465.8	92.0	49.3	180.8	53.4	88.4	139.6	1 069.3
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	434.9	97.2	60.6	179.5	60.5	105.3	166.6	1 104.7
May	449.7	98.9	60.0	171.8	62.3	104.7	168.2	1 115.6
June	452.3	89.5	53.6	171.5	62.8	103.3	171.7	1 104.6
July	446.2	104.8	49.4	166.3	61.4	107.1	176.1	1 111.3
August	455.1	98.8	49.7	184.4	59.6	110.5	178.9	1 137.0
September	451.0	108.1	45.8	180.3	60.3	109.7	171.6	1 126.8
October	471.6	102.6	52.6	173.8	60.1	105.7	164.5	1 130.8
November	462.6	100.9	48.8	184.6	58.1	106.5	162.7	1 124.1
December	468.5	103.6	50.8	171.3	57.1	103.3	165.6	1 120.2
<b>1998</b>								
January	491.2	98.8	55.5	183.8	58.5	102.3	151.0	1 141.1
February	484.8	98.1	54.4	174.7	59.5	101.1	157.0	1 129.6
March	477.3	100.1	54.6	194.5	57.2	102.0	153.6	1 139.3
April	494.1	104.4	50.6	184.7	57.4	91.3	152.7	1 135.3
May	504.1	96.5	49.3	177.5	57.8	93.0	159.0	1 137.2
June	498.8	99.5	48.0	185.7	60.5	97.6	150.9	1 141.0
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	(b)448.9	97.9	60.9	175.1	59.2	103.6	165.9	1 114.9
May	448.1	97.6	57.7	174.4	60.8	104.9	169.4	1 114.3
June	448.2	98.1	54.3	174.1	61.6	106.1	172.3	1 114.9
July	449.8	99.5	51.4	174.6	61.6	107.2	174.0	1 117.6
August	452.9	101.3	49.4	176.0	61.0	108.0	173.9	1 122.1
September	457.4	102.8	48.7	177.2	60.1	108.0	171.8	1 125.7
October	462.7	103.1	49.2	178.0	59.2	107.4	168.2	1 127.9
November	468.1	102.6	50.6	178.8	58.7	106.2	164.0	1 129.0
December	473.7	101.6	52.2	179.5	58.3	104.4	160.1	1 129.8
<b>1998</b>								
January	479.0	100.7	53.2	180.5	58.1	102.3	157.3	1 131.0
February	483.8	100.2	53.4	181.9	58.0	100.2	155.8	1 133.2
March	488.4	100.0	52.8	183.2	58.0	98.3	154.8	1 135.5
April	492.8	99.8	51.7	184.0	58.2	96.6	154.1	1 137.3
May	497.0	99.6	50.6	184.3	58.5	95.1	153.6	1 139.0
June	500.0	99.4	49.3	184.9	58.8	94.2	153.3	1 140.4

(a) See paragraph 3 of the Explanatory Notes

(b) A possible break in series. See paragraph 10 of the Explanatory Notes.



## RETAIL TURNOVER, By Industry Group(a)—Tasmania: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	109.9	n.p.	15.0	26.5	16.2	n.p.	40.1	254.6
May	115.9	n.p.	15.3	26.2	15.4	n.p.	38.6	263.7
June	107.1	n.p.	13.3	26.6	14.5	n.p.	36.3	244.1
July	114.8	n.p.	15.0	26.5	17.6	n.p.	34.8	259.4
August	112.4	n.p.	14.1	25.2	15.7	n.p.	36.5	255.3
September	109.9	n.p.	14.2	25.2	16.6	n.p.	37.6	255.8
October	123.5	n.p.	15.2	28.1	17.3	n.p.	39.9	278.1
November	121.2	n.p.	16.2	29.3	18.4	n.p.	39.3	283.9
December	127.8	n.p.	24.1	39.8	28.9	n.p.	44.3	349.8
<b>1998</b>								
January	117.0	n.p.	15.2	20.8	18.0	n.p.	39.5	260.4
February	108.2	n.p.	14.4	20.9	17.5	n.p.	37.1	245.1
March	113.9	n.p.	15.0	22.8	16.8	n.p.	38.7	258.3
April	113.5	n.p.	17.7	23.3	15.8	n.p.	37.3	257.2
May	114.3	n.p.	17.5	24.0	15.6	n.p.	36.9	259.5
June	108.2	n.p.	16.3	24.1	15.0	n.p.	34.1	245.5
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	112.4	n.p.	14.2	27.0	16.9	n.p.	41.2	261.2
May	113.6	n.p.	14.2	25.1	16.1	n.p.	39.4	259.4
June	115.5	n.p.	13.9	26.5	16.7	n.p.	39.9	263.7
July	113.7	n.p.	15.2	26.9	18.8	n.p.	38.0	267.2
August	113.9	n.p.	15.1	26.2	16.5	n.p.	38.3	267.2
September	115.1	n.p.	16.2	26.2	18.4	n.p.	40.8	275.2
October	121.7	n.p.	16.4	27.5	17.5	n.p.	38.7	275.7
November	119.6	n.p.	16.2	28.3	18.4	n.p.	38.5	276.0
December	113.1	n.p.	16.9	29.8	19.5	n.p.	36.4	269.2
<b>1998</b>								
January	113.2	n.p.	15.9	23.9	18.3	n.p.	36.6	259.2
February	115.8	n.p.	17.0	25.3	17.4	n.p.	37.6	269.8
March	115.4	n.p.	15.2	23.8	17.7	n.p.	39.0	265.4
April	113.9	n.p.	17.1	23.8	16.6	n.p.	38.3	261.3
May	114.7	n.p.	16.7	23.5	16.0	n.p.	38.2	260.4
June	115.7	n.p.	16.3	23.6	17.1	n.p.	36.9	262.0
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	113.1	n.p.	14.4	26.2	16.3	n.p.	39.3	260.2
May	113.4	n.p.	14.3	26.0	16.7	n.p.	39.4	261.7
June	114.0	n.p.	14.5	26.0	17.0	n.p.	39.5	264.1
July	114.9	n.p.	14.9	26.3	17.3	n.p.	39.4	267.2
August	115.9	n.p.	15.3	26.7	17.7	n.p.	39.2	270.3
September	116.7	n.p.	15.8	27.2	18.0	n.p.	38.9	272.4
October	117.1	n.p.	16.2	27.5	18.2	n.p.	38.4	273.1
November	116.9	n.p.	16.4	27.5	18.4	n.p.	38.0	272.3
December	116.3	n.p.	16.4	27.0	18.4	n.p.	37.7	270.2
<b>1998</b>								
January	115.5	n.p.	16.4	26.2	18.2	n.p.	37.5	267.7
February	114.8	n.p.	16.4	25.3	17.8	n.p.	37.6	265.4
March	114.4	n.p.	16.4	24.4	17.3	n.p.	37.9	263.8
April	114.2	n.p.	16.5	23.7	16.9	n.p.	38.2	262.7
May	114.3	n.p.	16.6	23.1	16.4	n.p.	38.4	261.7
June	115.8	n.p.	16.6	23.2	16.4	n.p.	38.2	261.3

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—Northern Territory: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	56.3	n.p.	5.4	9.6	6.2	n.p.	18.2	108.5
May	58.1	n.p.	5.9	10.2	6.5	n.p.	19.4	114.6
June	57.2	n.p.	5.9	9.4	7.0	n.p.	20.2	113.8
July	63.3	n.p.	6.3	12.2	7.3	n.p.	22.7	128.4
August	60.9	n.p.	6.0	11.9	7.5	n.p.	21.5	125.9
September	60.0	n.p.	5.8	11.1	7.3	n.p.	20.1	121.9
October	61.0	n.p.	5.5	12.5	7.4	n.p.	21.3	125.9
November	56.2	n.p.	5.9	11.6	7.5	n.p.	18.6	117.5
December	59.7	n.p.	7.3	13.3	9.4	n.p.	19.9	133.9
<b>1998</b>								
January	53.6	n.p.	3.9	10.0	7.1	n.p.	17.1	106.8
February	49.9	n.p.	3.6	11.2	7.2	n.p.	16.1	102.6
March	53.9	n.p.	4.0	13.0	8.0	n.p.	17.5	112.8
April	55.9	n.p.	4.3	12.3	6.9	n.p.	18.3	116.9
May	58.8	n.p.	4.6	13.0	6.9	n.p.	20.8	123.1
June	57.7	n.p.	5.1	12.9	6.6	n.p.	21.0	123.1
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	58.3	n.p.	5.9	10.0	6.2	n.p.	19.3	114.4
May	57.8	n.p.	6.1	10.0	6.5	n.p.	19.2	114.0
June	57.6	n.p.	5.6	9.4	6.8	n.p.	20.1	114.1
July	57.6	n.p.	5.3	11.5	6.4	n.p.	20.5	117.4
August	56.9	n.p.	5.2	11.8	6.8	n.p.	19.5	117.2
September	59.7	n.p.	5.8	10.8	6.9	n.p.	18.5	119.9
October	58.8	n.p.	5.3	12.1	6.9	n.p.	19.9	120.3
November	56.3	n.p.	6.0	11.6	7.5	n.p.	19.2	117.7
December	56.6	n.p.	5.6	11.2	8.6	n.p.	19.2	117.7
<b>1998</b>								
January	57.8	n.p.	4.6	11.0	8.5	n.p.	19.4	119.5
February	56.5	n.p.	4.9	12.7	8.7	n.p.	19.2	120.3
March	56.0	n.p.	4.8	13.0	9.1	n.p.	18.4	120.2
April	57.4	n.p.	4.7	13.8	6.9	n.p.	19.7	123.3
May	59.2	n.p.	4.7	13.3	7.0	n.p.	21.0	124.1
June	58.0	n.p.	4.9	12.3	6.3	n.p.	20.1	121.6
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	57.8	n.p.	5.7	10.0	6.1	n.p.	19.4	113.8
May	57.7	n.p.	5.7	10.2	6.3	n.p.	19.6	114.4
June	57.8	n.p.	5.6	10.4	6.5	n.p.	19.7	115.4
July	57.9	n.p.	5.6	10.8	6.6	n.p.	19.7	116.6
August	58.0	n.p.	5.6	11.1	6.8	n.p.	19.6	117.7
September	58.0	n.p.	5.6	11.4	6.9	n.p.	19.5	118.4
October	57.9	n.p.	5.5	11.5	7.3	n.p.	19.4	118.8
November	57.5	n.p.	5.5	11.5	7.8	n.p.	19.2	118.9
December	57.1	n.p.	5.3	11.6	8.2	n.p.	19.1	119.0
<b>1998</b>								
January	56.9	n.p.	5.1	11.9	8.4	n.p.	19.2	119.4
February	56.9	n.p.	4.9	12.3	8.4	n.p.	19.3	120.2
March	57.1	n.p.	4.8	12.8	8.2	n.p.	19.4	121.1
April	57.4	n.p.	4.7	13.2	7.9	n.p.	19.7	122.0
May	57.8	n.p.	4.6	13.6	7.6	n.p.	20.0	122.8
June	58.0	n.p.	4.7	13.3	6.7	n.p.	20.2	123.4

(a) See paragraph 3 of the Explanatory Notes

## RETAIL TURNOVER, By Industry Group(a)—Australian Capital Territory: All series

Month	Food retailing	Department stores	Clothing and soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
April	73.1	20.6	15.4	22.2	11.6	20.7	31.3	194.9
May	78.6	24.5	16.9	23.7	12.8	21.7	32.5	210.7
June	72.7	20.0	14.5	24.3	12.0	19.5	29.9	192.9
July	77.3	25.6	15.5	27.1	12.7	21.5	34.0	213.6
August	78.5	19.2	14.0	25.2	11.8	22.6	32.9	204.1
September	76.7	21.3	13.5	25.0	12.0	20.4	33.6	202.4
October	83.6	23.2	13.7	27.9	11.8	23.8	34.4	218.3
November	82.7	26.3	14.2	28.5	12.6	24.6	34.3	223.2
December	90.0	44.0	21.2	38.1	19.9	35.5	34.1	282.6
<b>1998</b>								
January	80.2	23.0	11.7	24.5	9.9	25.3	30.0	204.6
February	75.4	17.3	10.8	22.1	10.2	23.0	30.5	189.3
March	81.5	19.8	11.7	23.9	12.6	23.1	33.2	205.9
April	79.6	24.8	13.6	22.6	11.3	23.3	36.5	211.8
May	81.5	24.5	15.1	23.9	12.2	24.7	37.0	218.9
June	77.3	20.3	13.4	22.5	12.3	23.7	35.4	204.8
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
April	75.8	20.8	14.2	23.9	12.6	21.7	31.2	200.1
May	76.9	23.4	16.0	24.9	13.1	22.4	31.6	208.3
June	75.9	21.3	14.3	24.6	13.0	22.0	31.7	202.8
July	79.4	27.0	15.7	28.2	13.4	23.7	32.8	220.2
August	78.6	23.4	16.4	26.3	12.3	23.4	32.8	213.1
September	79.4	24.0	14.2	25.9	12.6	20.1	33.4	209.7
October	80.0	23.6	13.8	26.7	12.5	21.8	32.6	211.0
November	82.0	25.2	15.2	28.5	11.5	22.2	33.4	218.0
December	80.1	22.9	14.3	27.4	13.0	24.3	31.5	213.6
<b>1998</b>								
January	81.2	27.0	12.7	25.3	10.8	28.0	33.0	218.1
February	80.6	23.6	13.2	24.8	11.7	28.9	35.2	218.0
March	80.8	22.9	12.6	24.9	12.9	25.3	32.6	212.0
April	81.0	24.4	12.3	24.0	12.0	24.3	36.1	214.2
May	81.1	24.5	14.5	25.6	12.7	25.7	36.7	220.9
June	80.8	21.2	13.2	23.0	13.2	25.9	36.8	214.1
TREND ESTIMATES (\$ million)								
<b>1997</b>								
April	76.0	23.0	14.4	24.2	12.6	21.8	31.0	203.0
May	76.4	23.0	14.8	24.7	12.8	22.3	31.2	205.1
June	77.1	23.3	15.2	25.4	12.9	22.5	31.8	208.0
July	78.0	23.6	15.3	26.1	12.9	22.3	32.4	210.7
August	78.9	24.0	15.3	26.7	12.8	22.0	32.8	212.5
September	79.7	24.3	15.0	27.1	12.5	22.0	32.9	213.5
October	80.3	24.4	14.7	27.2	12.3	22.5	32.8	214.2
November	80.7	24.4	14.3	27.0	12.1	23.5	32.8	214.7
December	80.9	24.5	13.8	26.6	11.9	24.7	32.8	215.2
<b>1998</b>								
January	80.9	24.5	13.4	26.1	11.9	25.8	33.2	215.7
February	80.9	24.4	13.2	25.5	12.0	26.4	33.8	216.1
March	80.9	24.1	13.1	24.9	12.2	26.3	34.5	216.0
April	80.9	23.7	13.1	24.5	12.4	26.1	35.3	215.9
May	80.9	23.3	13.1	24.1	12.7	25.8	36.1	215.9
June	81.0	22.9	13.3	23.9	12.9	25.4	36.8	216.1

(a) See paragraph 3 of the Explanatory Notes

QUARTERLY TURNOVER AT CONSTANT(a) PRICES, By Industry Group(b): All series

Quarter	Food retailing	Department stores	Clothing & soft good retailing	Household good retailing	Recreational good retailing	Other retailing	Hospitality and services	Total
ORIGINAL (\$ million)								
<b>1997</b>								
March	10 141.5	2 209.7	1 728.4	3 606.0	1 321.6	2 463.3	4 146.2	25 616.7
June	10 010.8	2 427.5	1 960.1	3 685.2	1 344.5	2 620.6	4 173.8	26 222.5
September	10 304.2	2 500.0	1 882.1	3 721.7	1 422.2	2 785.1	4 274.4	26 889.7
December	11 164.6	3 591.0	2 315.5	4 396.8	1 763.2	3 365.6	4 650.6	31 247.3
<b>1998</b>								
March	10 510.0	2 223.9	1 791.6	3 564.0	1 364.4	2 666.4	4 165.8	26 286.1
June	10 374.3	2 549.0	2 091.7	3 556.2	1 337.9	2 772.5	4 289.8	26 971.4
SEASONALLY ADJUSTED (\$ million)								
<b>1997</b>								
March	10 323.5	2 684.5	1 928.8	3 866.8	1 409.1	2 707.9	4 243.8	27 164.4
June	10 263.2	2 535.0	1 944.8	3 802.9	1 455.4	2 800.8	4 305.7	27 107.8
September	10 486.9	2 792.3	1 963.9	3 843.1	1 501.1	2 850.7	4 375.6	27 813.6
December	10 558.2	2 705.4	2 031.4	3 879.2	1 478.4	2 849.2	4 329.8	27 831.6
<b>1998</b>								
March	10 732.9	2 713.7	1 997.4	3 797.6	1 467.0	2 939.7	4 274.4	27 922.7
June	10 611.9	2 661.7	2 071.3	3 707.4	1 445.9	2 962.6	4 414.1	27 874.9
TREND ESTIMATES (\$ million)								
<b>1997</b>								
March	10 256.7	2 638.0	1 949.2	3 825.9	1 423.9	2 705.5	4 240.3	27 039.6
June	10 334.3	2 652.4	1 947.0	3 839.1	1 455.5	2 784.5	4 306.0	27 318.8
September	10 458.2	2 696.4	1 970.3	3 852.3	1 482.0	2 840.1	4 337.1	27 636.4
December	10 576.4	2 721.6	2 002.4	3 838.6	1 482.6	2 879.8	4 332.2	27 831.6
<b>1998</b>								
March	10 654.6	2 710.2	2 028.8	3 798.6	1 467.1	2 920.9	4 335.3	27 914.7
June	10 673.9	2 670.0	2 051.2	3 741.7	1 450.2	2 955.2	4 354.0	27 901.0
ORIGINAL (% change from preceding quarter)								
<b>1997</b>								
March	-5.5	-36.9	-24.0	-15.3	-21.1	-19.5	-7.7	-14.6
June	-1.3	9.9	13.4	2.2	1.7	6.4	0.7	2.4
September	2.9	3.0	-4.0	1.0	5.8	6.3	2.4	2.5
December	8.3	43.6	23.0	18.1	24.0	20.8	8.8	16.2
<b>1998</b>								
March	-5.9	-38.1	-22.6	-18.9	-22.6	-20.8	-10.4	-15.9
June	-1.3	14.6	16.8	-0.2	-1.9	4.0	3.0	2.6
SEASONALLY ADJUSTED (% change from preceding quarter)								
<b>1997</b>								
March	1.5	1.4	-3.0	2.3	-0.3	3.8	1.5	1.4
June	-0.6	-5.6	0.8	-1.7	3.3	3.4	1.5	-0.2
September	2.2	10.1	1.0	1.1	3.1	1.8	1.6	2.6
December	0.7	-3.1	3.4	0.9	-1.5	-0.1	-1.0	0.1
<b>1998</b>								
March	1.7	0.3	-1.7	-2.1	-0.8	3.2	-1.3	0.3
June	-1.1	-1.9	3.7	-2.4	-1.4	0.8	3.3	-0.2
TREND ESTIMATES (% change from preceding quarter)								
<b>1997</b>								
March	0.4	-0.5	-1.1	0.6	1.1	3.0	0.6	0.6
June	0.8	0.5	-0.1	0.3	2.2	2.9	1.5	1.0
September	1.2	1.7	1.2	0.3	1.8	2.0	0.7	1.2
December	1.1	0.9	1.6	-0.4	0.0	1.4	-0.1	0.7
<b>1998</b>								
March	0.7	-0.4	1.3	-1.0	-1.0	1.4	0.1	0.3
June	0.2	-1.5	1.1	-1.5	-1.2	1.2	0.4	0.0

(a) See paragraph 11 of the Explanatory Notes.

(b) See paragraph 3 of the Explanatory Notes.

QUARTERLY TURNOVER AT CONSTANT(a) PRICES, By State: All series

Quarter	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
ORIGINAL (\$ million)									
<b>1997</b>									
March	9 097.6	6 097.9	4 561.8	1 844.8	2 677.2	614.5	250.8	472.1	25 616.7
June	9 285.9	6 237.7	4 686.8	1 909.2	2 693.2	631.9	274.0	503.8	26 222.5
September	9 491.8	6 303.1	4 921.9	1 956.3	2 746.0	640.5	307.8	522.3	26 889.7
December	11 016.4	7 448.1	5 611.7	2 304.0	3 188.3	758.2	309.5	611.1	31 247.3
<b>1998</b>									
March	9 279.4	6 148.0	4 797.2	1 985.2	2 689.6	629.2	261.3	496.2	26 286.1
June	9 407.7	6 343.1	4 987.6	2 067.4	2 722.1	628.2	294.0	521.3	26 971.4
SEASONALLY ADJUSTED (\$ million)									
<b>1997</b>									
March	9 603.0	6 461.3	4 866.8	1 964.8	2 835.6	643.1	280.2	509.5	27 164.4
June	9 606.0	6 409.5	4 888.7	1 970.2	2 791.3	648.1	279.3	514.7	27 107.8
September	9 830.5	6 585.1	5 022.2	2 029.6	2 840.1	673.9	290.3	541.9	27 813.6
December	9 805.6	6 607.9	5 036.4	2 040.8	2 831.5	679.9	290.2	539.4	27 831.6
<b>1998</b>									
March	9 814.9	6 516.3	5 144.9	2 113.2	2 849.0	655.7	291.7	537.0	27 922.7
June	9 725.6	6 509.2	5 217.5	2 130.0	2 817.7	643.7	299.1	532.2	27 874.9
TREND ESTIMATES (\$ million)									
<b>1997</b>									
March	9 617.5	6 393.4	4 843.9	1 960.2	2 785.9	644.1	280.9	513.8	27 039.6
June	9 662.0	6 491.6	4 907.9	1 979.2	2 818.1	656.3	282.2	521.4	27 318.8
September	9 761.0	6 550.9	4 989.6	2 015.4	2 831.7	668.6	286.3	533.0	27 636.4
December	9 808.8	6 567.8	5 062.5	2 057.3	2 835.6	670.3	290.5	538.9	27 831.6
<b>1998</b>									
March	9 797.9	6 550.8	5 138.1	2 098.2	2 837.2	660.9	293.9	537.7	27 914.7
June	9 753.7	6 510.6	5 202.3	2 131.1	2 828.6	647.0	296.6	533.3	27 901.0
ORIGINAL (% change from previous quarter)									
<b>1997</b>									
March	-15.5	-13.8	-13.7	-16.1	-12.4	-15.0	-17.6	-19.1	-14.6
June	2.1	2.3	2.7	3.5	0.6	2.8	9.3	6.7	2.4
September	2.2	1.0	5.0	2.5	2.0	1.4	12.3	3.7	2.5
December	16.1	18.2	14.0	17.8	16.1	18.4	0.6	17.0	16.2
<b>1998</b>									
March	-15.8	-17.5	-14.5	-13.8	-15.6	-17.0	-15.6	-18.8	-15.9
June	1.4	3.2	4.0	4.1	1.2	-0.2	12.5	5.1	2.6
SEASONALLY ADJUSTED (% change from previous quarter)									
<b>1997</b>									
March	-0.3	2.8	2.4	0.9	4.1	-0.3	-2.0	-1.4	1.4
June	0.0	-0.8	0.4	0.3	-1.6	0.8	-0.3	1.0	-0.2
September	2.3	2.7	2.7	3.0	1.7	4.0	4.0	5.3	2.6
December	-0.3	0.3	0.3	0.6	-0.3	0.9	0.0	-0.5	0.1
<b>1998</b>									
March	0.1	-1.4	2.2	3.5	0.6	-3.6	0.5	-0.4	0.3
June	-0.9	-0.1	1.4	0.8	-1.1	-1.8	2.5	-0.9	-0.2
TREND ESTIMATES (% change from previous quarter)									
<b>1997</b>									
March	-0.3	1.8	0.7	-0.2	1.3	0.7	-1.7	0.1	0.6
June	0.5	1.5	1.3	1.0	1.2	1.9	0.5	1.5	1.0
September	1.0	0.9	1.7	1.8	0.5	1.9	1.5	2.2	1.2
December	0.5	0.3	1.5	2.1	0.1	0.3	1.5	1.1	0.7
<b>1998</b>									
March	-0.1	-0.3	1.5	2.0	0.1	-1.4	1.2	-0.2	0.3
June	-0.5	-0.6	1.2	1.6	-0.3	-2.1	0.9	-0.8	0.0

(a) See paragraph 11 of the Explanatory Notes.

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication presents monthly estimates of the value of turnover of retail businesses classified by industry, and by State. The principal objective of the Retail Trade survey is to show month to month movement of retail turnover.

**2** Estimates of turnover contained in this publication are based on a survey of about 7,000 retail and selected service businesses (covering 20,000 outlets). All 'large' businesses are included in the survey, while a sample of about 4,400 'smaller' businesses is selected. The 'large' business' contribution of approximately 54% of the total estimate ensures a highly reliable Australian total turnover estimate.

### SCOPE AND COVERAGE

**3** The Retail Trade survey covers all employing businesses, with at least one retail establishment. The scope of the survey (classified according to the Australian and New Zealand Standard Industrial Classification [ANZSIC]) is detailed below:

- Food Retailing
  - Supermarkets and grocery stores (5110)  
and non-petrol sales of identified convenience stores of petrol stations
  - Takeaway food retailing (5125)
  - Other food retailing
    - Fresh meat, fish and poultry retailing (5121)
    - Fruit and vegetable retailing (5122)
    - Liquor retailing (5123)
    - Bread and cake retailing (5124)
    - Specialised food retailing n.e.c. (5129)
- Department Stores (5210)
- Clothing and Soft Good Retailing
  - Clothing retailing (5221)
  - Other clothing related retailing
    - Footwear retailing (5222)
    - Fabric and other soft good retailing (5223)
- Household Good Retailing
  - Furniture and floorcovering retailing
    - Furniture retailing (5231)
    - Floor covering retailing (5232)
  - Domestic hardware and houseware retailing (5233)
  - Domestic appliance retailing
    - Domestic appliance retailing (5234)
    - Recorded music retailing (5235)
- Recreational Good Retailing
  - Newspaper, book and stationery retailing (5243)
  - Other recreational good retailing
    - Sport and camping equipment retailing (5241)
    - Toy and game retailing (5242)
    - Photographic equipment retailing (5244)
- Other Retailing
  - Pharmaceutical, cosmetic and toiletry retailing (5251)
  - Other retailing
    - Antique and used good retailing (5252)
    - Garden supplies retailing (5253)
    - Flower retailing (5254)
    - Watch and jewellery retailing (5255)
    - Retailing n.e.c. (5259)

## EXPLANATORY NOTES

### SCOPE AND COVERAGE *continued*

- Hospitality and Services
  - Hotels and licensed clubs
    - Pubs, taverns and bars (5720)
    - Clubs (Hospitality) (5740)
    - Cafes and restaurants (5730)
  - Selected services
    - Video hire outlets (9511)
    - Hairdressing and beauty salons (9526).

### DEFINITION OF TURNOVER

**4** Turnover includes retail sales; wholesale sales; takings from repairs, meals and hiring of goods (except for rent, leasing and hiring of land and buildings); and commissions from agency activity (e.g. commissions received from collecting dry cleaning, selling lottery tickets, etc.) and net takings from gaming machines etc.

### SEASONAL ADJUSTMENT

**5** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised.

**6** In the seasonal adjustment of the turnover estimates, account has been taken of both normal seasonal factors and 'trading-day' effects (arising from the varying length of each month and the varying numbers of Sundays, Mondays, Tuesdays, etc. in the month). There is some evidence suggesting possible changes in retail trading patterns, including increased activity on weekends and public holidays. The impact of these changes on the seasonal pattern and trading day component of the data is being investigated and can only be confirmed once sufficient data becomes available. While these changes may impact on the unadjusted and seasonally adjusted data, the trend estimate is less likely to be affected. Further, the seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather, industrial disputes). The seasonally adjusted estimates still reflect the sampling and non-sampling errors to which the original estimates are subject.

**7** The State component series have been seasonally adjusted independently. Therefore, the adjusted components may not add to the Australian Group totals.

**8** As happens with all seasonally adjusted series, the seasonal factors are reviewed annually to take account of each additional year's data. For Retail Trade, the results of the latest review are shown in the July issue each year.

### TREND ESTIMATES

**9** Most monthly trend estimates in this publication have been obtained by smoothing the seasonally adjusted series using a centred 13-term Henderson weighted moving average (7-term for quarterly series). However, to estimate the last six monthly trend values (or the last three quarters) a set of asymmetric moving averages have been designed to reduce a small bias associated with estimating these recent values when the trend growth is increasing or decreasing. Overall, revision to the estimates should be reduced, however, there may be a greater revision to the estimates whenever there are large irregular movements in the seasonally adjusted series.

**10** For further information, see *A Guide to Interpreting Time Series — Monitoring 'Trends': an Overview* (1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### CONSTANT PRICE STATISTICS

**11** To enable analysis of the movement of retail activity in 'real' terms, estimates of retail turnover at constant (average 1989–90) prices are compiled and published each quarter. Constant price retail turnover series are derived by deflating the original current price series of retail turnover by specially compiled indexes of price change.

## EXPLANATORY NOTES

### RELIABILITY OF ESTIMATES

**12** There are two types of error possible in estimates of retail turnover:

*Sampling error* which occurs because a sample, rather than the entire population, is surveyed. One measure of the likely difference resulting from not including all establishments in the survey is given by the standard error, see below.

*Non sampling error* which arises from inaccuracies in collecting, recording and processing the data. The most significant of these errors are: misreporting of data items; deficiencies in coverage; non-response; and processing errors. Every effort is made to minimise reporting error by the careful design of questionnaires, intensive training and supervision of interviewers, and efficient data processing procedures.

### STANDARD ERRORS

**13** Seasonally adjusted, trend and constant price estimates are also subject to sampling variability. For seasonally adjusted estimates, the standard errors are approximately the same as for the original estimates. For trend estimates, the standard errors are likely to be smaller. For constant price estimates, the standard errors may be up to 10% higher than those for the corresponding current price estimates because of the sampling variability contained in the prices data used to deflate the current price estimates.

**14** To assist users in assessing the reliability of estimates, each data series has been given a grading of A to D. Where:

- A represents a relative standard error on level of less than 2%. The published estimates are highly reliable for movement analysis;
- B represents a relative standard error on level between 2 and 5%, meaning the estimate is reliable for movement analysis purposes;
- C represents a relative standard error on level between 5 and 10%, meaning users are advised to exercise some caution in interpreting movements for such series; and
- D represents a relative standard error on level greater than 10% (mainly affects unpublished state by industry series).

**15** The table below provides an indicator of reliability for key retail turnover estimates.

	<i>Food retailing</i>	<i>Department stores</i>	<i>Clothing and soft good retailing</i>	<i>Household good retailing</i>	<i>Recreational good retailing</i>	<i>Other retailing</i>	<i>Hospitality and services</i>	<i>Total</i>
NSW	B	A	B	C	C	C	C	A
Vic	B	A	B	C	C	C	C	A
Qld	B	A	B	C	C	C	C	A
SA	B	A	B	C	C	C	C	A
WA	B	A	B	C	C	C	C	A
Tas	B	—	B	C	C	—	C	B
NT	B	—	B	C	C	—	C	B
ACT	B	A	B	C	C	C	C	A
Australia	A	A	A	B	B	B	B	A



## EXPLANATORY NOTES

IMPROVEMENTS TO COVERAGE	<p><b>16</b> The Retail Trade survey, like most ABS economic surveys, takes its frame (i.e. the retail business population) from the ABS Business Register. The frame is updated quarterly to take account of new businesses, cessations and other general business changes. The Business Register primarily sources its information about new businesses from those businesses applying for group employer (GE) registration with the Australian Taxation Office (ATO).</p>
BACKCASTING OF SERIES	<p><b>17</b> Improvements to coverage were undertaken and introduced to the retail trade series from the July 1997 issue. The series was backcast to 1982.</p> <p><b>18</b> The improvements focused on accounting for the impact of businesses known to be missing from the Business Register, and the inclusion of an allowance for the time it takes for a newly registered business to get on to a survey frame.</p>
FURTHER INFORMATION	<p><b>19</b> For more information on these adjustments see any one of the July to October 1997 issues of this publication, or the ABS Information paper—<i>Improvements to ABS Economic Statistics 1997</i> (1357.0).</p>
UNPUBLISHED DATA	<p><b>20</b> The Retail Survey Special Data Service provides additional retail trade statistics which include further State industry dissections through to ‘top ten’ industry reports. For more information, contact the Retail Trade Special Data Services manager on (02) 6252 5220.</p>
RELATED PUBLICATIONS	<p><b>21</b> Current publications produced by the ABS are listed in the <i>Catalogue of Publications and Products, Australia</i> (1101.0). The ABS also issues, on Tuesdays and Fridays, a <i>Release Advice</i> (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.</p>
SYMBOLS AND OTHER USAGES	<p>n.p. not available for publication, but included in totals where applicable r revised</p>





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